

Message Text

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ORIGIN XMB-04

INFO OCT-01 EA-10 ISO-00 AID-05 CIAE-00 COME-00 EB-07

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FM SECSTATE WASHDC

TO AMEMBASSY TOKYO PRIORITY

UNCLAS STATE 038065

E.O. 11652:N/A

TAGS: EGEN, EFIN, JA

SUBJECT: BILATERAL AGREEMENTS AND JAPANESE GOVERNMENT

- - CREDIT LINES FOR EXPORT PROMOTION

1. EXIMBANK CURRENTLY REVIEWING TOTALITY OF OFFICIALLY SUPPORTED TRADE FINANCING BY PRINCIPAL INDUSTRIALIZED NATIONS. ONE FORM OF FINANCING HAS BEEN BILATERAL AGREEMENTS WITH CREDIT LINES ESTABLISHED BY PUBLIC AGENCIES IN EXPORTING COUNTRIES WITH GOVERNMENTS IN COUNTRIES OF SPECIAL INTEREST. AMOUNT OF LINE, REPAYMENT PERIOD, INTEREST RATE, PURPOSE OF LINE, PROCEDURES AND MECHANICS OF USE AND OTHER FACTORS MAY BE PREDETERMINED. THIS MAY BE IN CONTEXT OF BILATERAL TRADE AGREEMENTS, EAST-WEST TRADE, AND NORMAL FREE WORLD TRADE, BUT ALSO POSSIBLY WITHIN FRAMEWORK ASSISTANCE TO DEVELOPING COUNTRIES. FOR EXAMPLE: JAPANESE YEN CREDIT TO MALAYSIA, 2. TO OBTAIN BETTER UNDERSTANDING THIS TYPE FINANCING COMPETITION, WOULD APPRECIATE EMBASSY ASSISTANCE IN COLLECTING FOLLOWING INFORMATION:
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A. COUNTRIES IN WHICH JAPANESE GOVERNMENT OR ANY PUBLIC

AGENCY HAS ESTABLISHED CREDIT LINES WITHIN LAST THREE YEARS. AMOUNTS, REPAYMENT PERIODS, INTEREST RATES, LENDING AGENCY, PURPOSE OF CREDIT, COMMITMENT FEE, DATE CREDIT ESTABLISHED, AVAILABILITY PERIOD, AND PROCEDURES AND MECHANISM OF USE FOR EACH LINE. B. ACTUAL USE OF CREDIT LINES. FOR SPECIFIC TRANSACTIONS: (1) NATURE OF SALE OR CONTRACT,

(2) CONTRACT VALUE, (3) DOWNPAYMENT, (4) GRACE PERIOD, (5) PORTION OF FINANCING PROVIDED THROUGH OFFICIAL CREDIT LINE, ITS REPAYMENT PERIOD AND INTEREST RATE, (6) PORTION OF FINANCING PROVIDED THROUGH COMMERCIAL CREDIT, IF ANY, ITS REPAYMENT PERIOD AND INTEREST RATE, (7) GUARANTEE FEES AND OTHER FINANCING COSTS, (8) CAPITALIZATION OF INTEREST DURING CONSTRUCTION, (9) LOCAL COSTS SUPPORTED, AMOUNT, REPAYMENT PERIOD AND INTEREST RATE, (10) GUARANTEE REQUIREMENTS. 3. WOULD GREATLY APPRECIATE RECEIVING DATA BY MARCH 5. KISSINGER

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